Bath & North East Somerset Council			
MEETING:	AVON PENSION FUND INVESTMENT PANEL		
MEETING DATE:	15 NOVEMBER 2013	AGENDA ITEM NUMBER	
TITLE:	INFRASTRUCTURE ALLOCATION		
WARD:	ALL		
AN OPEN PUBLIC ITEM			
List of attachments to this report:			
Appendix 1 – JLT Infrastructure Report			

### 1 THE ISSUE

- 1.1 The revised investment strategy allocates 5% of assets to infrastructure within the "growth" or return seeking portion of the Fund. The allocation is funded by a reduction in the allocation to hedge funds.
- 1.2 Following the September Panel meeting Hermes gave an educational presentation on infrastructure. This report builds on that session. JLT's report (Appendix 1) sets out the main drivers of infrastructure as an investment opportunity, the issues to be considered when investing in infrastructure and a proposed investment framework that will meet the Fund's investment objective.
- 1.3 The Panel are asked to recommend the proposed framework to be presented at the December committee meeting for approval. There will be a pre-Committee meeting session for Committee members that wish to understand JLT's report in greater detail.

### 2 RECOMMENDATION

### That the Panel

- 2.1 Recommends the proposed policy framework (in section 6) be presented to the Committee for approval at the December 2013 committee meeting.
- 2.2 Agrees to delegate the tender process to Officers who will consult the Panel as required.

### 3 FINANCIAL IMPLICATIONS

3.1 There is provision in the 2013/14 budget for investment advice relating to investing in infrastructure.

#### 4 BACKGROUND

- 4.1 The Fund's revised investment strategy agreed in March 2013 included a new allocation to Infrastructure of 5% of Fund assets.
- 4.2 An allocation to infrastructure meets the Fund's investment objectives as follows:
  - (1) Provides a source of returns as part of growth portfolio
  - (2) Reduces risk and increases diversification of returns within the investment portfolio
  - (3) Provides predictable income with a link to inflation
  - (4) Can generate income to meet the Fund's cashflow requirements
- 4.3 The proposed framework identifies how the investment in infrastructure should be structured to best achieve these objectives, and represents the start of the process to implement the allocation to infrastructure.

### 5 INVESTING IN INFRASTRUCTURE

- 5.1 JLT's report at Appendix 1 restates the role of infrastructure in the Fund, the characteristics of infrastructure investments, how investors can access infrastructure investments and the issues to consider.
- 5.2 The report recommends the framework as set out in Section 6 below.
- 5.3 It should be noted that an investment in Infrastructure attracts higher levels of manager fees than other more traditional asset classes, as the process of making investments in unlisted infrastructure is more resource intensive than equity or bond mandates. Expectations for fee levels are discussed in JLT's report.
- 5.4 The proposed framework delegates all decisions to invest in individual infrastructure assets or projects to the appointed investment manager. The investment manager will decide whether the Fund invests in local infrastructure projects, determined by any such project meeting the investment criteria set by the manager. The manager's evaluation of all projects will be based on the risk return characteristics of each project and the role each project plays in the portfolio to diversify and manage overall risk. For this reason, there is no specific allocation for investment in local infrastructure.
- 5.5 Infrastructure is potentially the asset class for which environmental, social and governance ('ESG') factors form an intrinsic part of the investment analysis that evaluates each particular project. For example, construction is expected to utilise the best technology to ensure efficient buildings complying with latest environmental regulations not doing so represents certain risks to the portfolio.

Therefore a specialist ESG fund is not required to ensure these factors are considered.

### 6 PROPOSED POLICY FRAMEWORK

- 6.1 To meet the strategic objectives of the Fund, the proposed investment in infrastructure should incorporate the following characteristics:
  - (1) Target a return of gilts +2.5% p.a., as set out in the SIP; (this is currently equivalent to a 7% return p.a. over the long term)
  - (2) Invest in an unlisted fund investing in unlisted infrastructure assets, based on the low correlation with equity markets and to take advantage of the illiquidity premium;
  - (3) Implement a global mandate giving the infrastructure manager the discretion to select where investments are made (geographically) to take advantage of all opportunities based on the risk/return characteristics of each deal (albeit with an expectation that the majority of exposure is in developed markets and in core investments)
  - (4) Invest across core, value-add and opportunistic assets to ensure a steady and predictable yield whilst still meeting the return target of gilts +2.5%;
  - (5) Diversify across sectors to reduce sector concentration risk within the portfolio;
  - (6) Allow greenfield investments in addition to brownfield in order to meet return target of gilts +2.5% p.a.
  - (7) Allow debt to be considered under manager discretion for effective risk management of the portfolio.
  - (8) To be managed by a single investment manager either in a direct / co-direct fund structure or a fund of funds structure

## 7 ISSUES NEEDING FURTHER CONSIDERATION

- 7.1 **Tender Process:** As infrastructure investing is often implemented via a private investing model, the investment may be made via pooled funds, which would mean OJEU requirements are not applicable. The flexibility of a non-OJEU process could be beneficial in this instance where it will be necessary to evaluate a broad range of potential tender responses. In addition, the Fund will want to consider all fund raising opportunities, not just those funds raising funds at the time of the tender. However, the Fund will apply the same level of rigour to the tender analysis and evaluation even if the OJEU process is not applied.
- 7.2 Potential collaboration: In addition, Officers will consider the potential to collaborate with other LGPS funds that are looking to invest in infrastructure with a view to sharing some of the costs of the selection process. Any collaboration will not impact the mandate specification or evaluation criteria chosen by the Fund.
- 7.3 **Implementation:** Implementation of the tender process will be delegated to Officers, who will consult the Investment Panel as required.

### 8 RISK MANAGEMENT

8.1 The Avon Pension Fund Committee is the formal decision-making body for the Fund. As such it has responsibility to ensure adequate risk management processes are in place. It discharges this responsibility by ensuring the Fund has an appropriate investment strategy and investment management structure in place that is regularly monitored. The creation of an Investment Panel further strengthens the governance of investment matters and contributes to reduced risk in these areas.

#### 9 EQUALITIES

9.1 An equalities impact assessment is not necessary as the report contains only recommendations to note.

### 10 CONSULTATION

10.1 N/a

## 11 ISSUES TO CONSIDER IN REACHING THE DECISION

11.1 This report is for information only.

# 12 ADVICE SOUGHT

12.1 The Council's Monitoring Officer (Divisional Director – Legal and Democratic Services) and Section 151 Officer (Divisional Director – Business Support) have had the opportunity to input to this report and have cleared it for publication.

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Background papers		
Please contact the report author if you need to access this report in an alternative format		